CITY OF STUART
SUMMARY OF NEW HEALTH CENTER RFP
ATTACHMENT 'A'

Background:

Currently, as an added benefit to the City of Stuart's (City) employees, the City offers employees, retirees, COBRA participants, and dependents enrolled in the Cigna group health plan the opportunity to receive primary care, wellness, prescriptions, and occupational health services at no cost through an employee health and wellness center. This was originally implemented in 2011 through an interlocal with Martin County BOCC and the Martin County Sheriff's Office with Employee Wellness. In 2015, the City released a request for proposal (RFP) and ultimately selected Treasure Coast Medical Associates (TCMA) for an effective date of December 1, 2015 with a three year term and two additional, two year renewals.

In November of 2018, TCMA notified the City that they will not be renewing the City's contract on December 1, 2018; however, they agreed to an extension until January 31, 2019 in order to give the City sufficient time to complete the RFP process. The following timeline was created:

- 11/16/18: Gehring Group to release RFP to the market
- 11/30/18: Vendor questions due
- 12/13/18: Vendor proposals due
- 12/21/18: Gehring Group to present vendor responses to the City's Committee and receive a recommendation
- 01/14/19: Recommendation presented to City's Commission for approval
- 02/01/19: New vendor effective date

Request for Proposal Process:

On November 16th, the RFP was released to the market that included clinic administrators, local physicians, Martin Health, and Jupiter Medical Center. On December 13th, the only response received was from Employee Wellness.

Included in Employee Wellness's response is the complete scope of services currently offered through TCMA. In addition, Employee Wellness is able to offer additional locations such as:

1. Primary Care in Stuart: 1980 East Ocean Blvd. Stuart, Fl 34996
2. Urgent Care in Stuart: 1050 S.E. Monterey Rd. Stuart, Fl 34994
3. Primary Care in Tradition: 9401 SW Discovery Way, Suite 102, Port St. Lucie, Fl
4. Urgent Care in Tradition: 9401 SW Discovery Way, Suite 103, Port St. Lucie, Fl

Based on the submittal response from Employee Wellness, costs are estimated to increase by $50,000 per year due to the higher cost per hour of Employee Wellness's staff and administrative fee. We believe this increase in cost will decrease slightly with the savings generated from the members currently utilizing Employee Wellness's physicians as their primary care physician. These visits will transition away from the City's Cigna group health plan to the lower, contracted rates with Employee Wellness.

Committee Recommendation:

After the presentation of responses by the Gehring Group, the City's Committee is recommending that the City transition the employee health center to Employee Wellness effective February 01, 2019. Although fixed costs will increase, the City will continue to realize a return on investment. As costs tend to increase by 9% - 12% per year under the group health plan, shifting visits through the employee health center generates, on average, a 2.5 – 3.0 to 1 return on investment. In addition, we believe employees will receive a higher level of care with increased access to care through additional locations.